

# INTEROS

The First Business Relationship Intelligence Platform

## The Challenge

While many organizations have invested in people, process and technology to manage operations and compliance risk from 3<sup>rd</sup> party suppliers, most damage to business operations comes from hidden risk in unmanaged 4<sup>th</sup>, 5<sup>th</sup> and 6<sup>th</sup> party relationships and beyond.

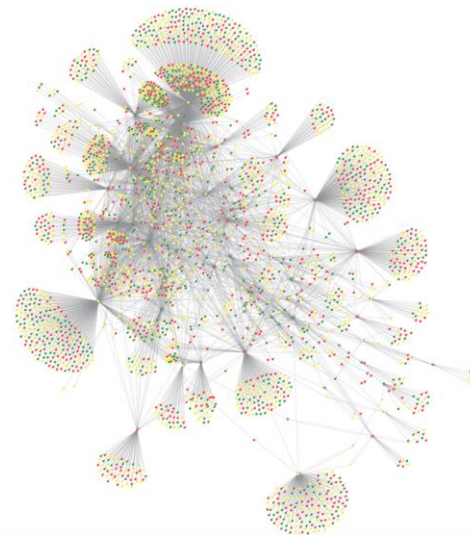
## The Interos Solution

Interos is the first Business Relationship Intelligence Platform for enterprise risk management leaders who are dissatisfied with the lack of 3<sup>rd</sup> party visibility and multi-factor assessment of enterprise risk.

Powered by the world's largest knowledge graph of over 50 million global companies, Interos eliminates hidden operational, regulatory and strategic risk by automatically discovering and mapping digital and physical supplier relationships beyond the 3<sup>rd</sup> party.

Interos automates continuous monitoring of an enterprise's entire business relationship ecosystem starting with discovery of hidden relationships, alerting on priority risk with complete context for rapid response and remediation of:

- Import and Export Restrictions
- Human Trafficking
- Ethical Sourcing
- Supplier Concentration & Constraint
- Restricted Countries
- Financial Health
- IP Theft
- Weather
- Labor
- Geopolitical
- Cyber exposure
- Counterfeit components



## Strategic Enterprise Solution

### CFO's CIO's and CRO's

Get a complete, up-to-date picture of the physical and digital 3<sup>rd</sup> party relationships associated with their enterprise, as well as indicators and alerts of the risk that is likely to ripple through the supply chain and impact brand reputation, critical operations or compliance.

### Procurement, M&A, Cyber Risk Analysts, and Auditors

Using a single-user interface, automatically discover and visualize relationships beyond the 3<sup>rd</sup> party and receive prioritized, actionable insights supported by the business context necessary for immediate triage, response.

## Enterprise Risk

Unlike any other solution, Interos monitors all parties across five risk factors: cyber, geopolitical, financial, operational, and strategic impact. Together they reveal hidden exposure to a wide range of threats that impact operational resilience and regulatory compliance.

### Assurance

- Operational Risk
- Supplier Concentration
- Supplier Diversity
- Scarcity Concerns

### Accountability

- Ethical Sourcing
- Sustainability
- Counterfeits
- Due Diligence
- Country of Origin

### Advantage

- New Revenue Opportunities
- Alternative Sourcing
- Brand Reputation
- Business Resilience
- Competitive Response

## Key Platform Features

Interos provides a single pane of glass for continuous monitoring of 3<sup>rd</sup> party and strategic business risk.

**Automates discovery** of operational, regulatory and strategic risk with scoring on 5 enterprise risk factors – cyber, geopolitical, financial, operational, strategic, down to the nth tier.

**Triage alerts** prioritize response and resources – scores dynamically updated

**Remediation** - eliminate disruption and ripple effect through alternative sourcing

**Continuous monitoring** of 85,000 aggregated data sources with machine learning models for automated detection, response

## Customers use Interos to:

**Fortune 50 company** - Global warming is impacting availability of a chemical derived from seaweed.

Interos automatically discovered 3 alternative suppliers of the specific seaweed type, enabling the customer to reduce potential for single point of failure.

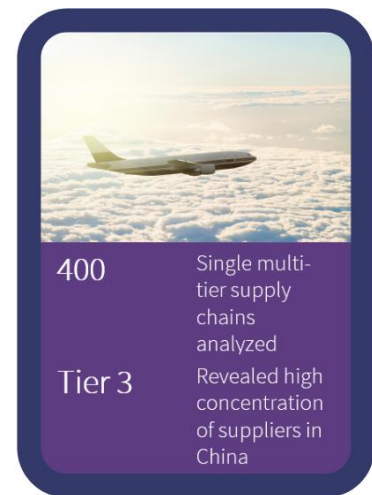
**Fortune 10 company** - Tracing unethically sourced seafood back to the shelves  
US Sanctioned international fishing vessel for unethical labor.

Interos automatically mapped the physical supply chain associated with the fishing vessel in questions and revealed that it had been linked to seafood sold in stores.

**Aerospace** - Identifying regulatory risk for technology components in aircraft

We need to know which technology components in our aircraft are sourced from sensitive countries subject to tariffs and embargos.

Interos automatically mapped the supply chains of multiple technology components within the aircraft, identifying links to sanctioned countries.



## Unique underlying technology

Our unique underlying technology advantage is a cluster of machine learning models that process the world's largest knowledge graph of suppliers identifying and monitoring dynamic relationships among millions of entities.

Containing over 50 million businesses, the Interos Knowledge Graph continues to grow exponentially, updated with over 200 events every 20 seconds from over 85,000 aggregated data sources. Interos analysts monitor some of the most complex and sensitive aerospace, financial services, and global manufacturing supply chains, and our data scientists ensure our automation is optimized for accuracy and precision.

## Contracts

Interos can be accessed via multiple contract vehicles, including but not limited to:



## About Interos

Interos Inc., (Interos.ai) located in the Washington, D.C. area, delivers transparency, knowledge, and modeled outcomes so organizations can make smarter decisions about their global connections. Interos visualizes relationships, computes 3<sup>rd</sup> party relationship health, and monitors ecosystem interactions to reveal opportunities and risks. Interos serves customers in finance, aerospace, CPG, food, manufacturing, retail, technology and the government.