

# Prevent Future Disruptions with Fast, Comprehensive Risk Assessments for New Suppliers

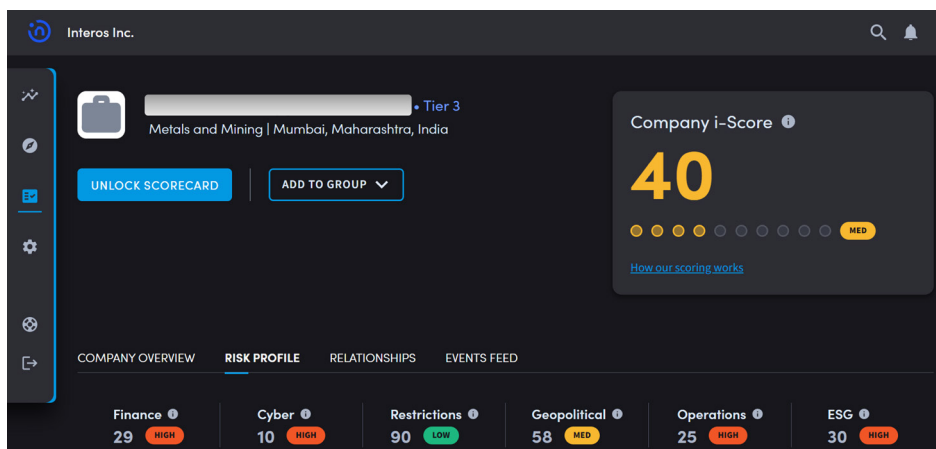
## Speed Up the Supplier Selection and Onboarding Process with Up-to-Date Multi-Factor Risk Scores on More than 300 Million Global Entities

Procurement teams already facing an avalanche of sourcing requests are being asked to work faster without sacrificing their focus on bringing on suppliers who deliver the most value to the organization. At the same time, consideration of supplier risk is becoming more important during new supplier selection, with wide-ranging risk factors, compliance requirements, and ESG initiatives requiring even more time and resources to appropriately assess and evaluate.

Allowing risky suppliers into your business can cause costly business disruptions due to shortages of goods and critical parts, breakdowns in service delivery, and other supply chain interruptions. Increasingly, risky suppliers are also having an impact on corporate reputation, customer loyalty, and compliance with a growing list of regulatory requirements.

The Interos Operational Resilience Cloud helps procurement teams increase sourcing project velocity while taking a more consistent, risk-focused approach to new supplier evaluation. Interos enables sourcing teams to:

- Quickly pre-screen potential suppliers and rule out those with high risk
- Compare similar suppliers across six key risk factors
- Identify areas of risk where deeper due diligence is warranted
- Uncover hidden sub-tier suppliers and their risk postures
- Take mitigation steps during the onboarding process (e.g. contracting



**Figure 1.** Quickly assess a potential supplier across multiple risk factors with Interos' i-Score™



## Interos Drives Risk Intelligence Into the Sourcing Process

### Fast and Easy

Instant assessments leveraging the world's largest knowledge base of pre-scored suppliers and entities

### Broad Risk Coverage

Assess potential suppliers across six key risk factors: Financial, Restrictions, ESG, Operational, Geopolitical, and Cyber

### Comprehensive Data

Detailed risk data on sub-factors and individual attributes guides due diligence efforts

### Deeper Views

Sub-tier relationship mapping enables risk assessment of suppliers' suppliers

### Up to Date

Continuous monitoring provides the most current risk profiles

## i-Score™: A Single, More Comprehensive View of Supplier Risk

Surveys and questionnaires require time to collect and assess. Supplier self-reported responses can be of questionable validity and are quickly out of date. Interos delivers a more objective and validated risk assessment for new suppliers, instantly available with pre-assessed risk scores for more than 300 million unique entities.

Instead of relying on multiple, single-threaded risk intelligence solutions for complete coverage, the Interos i-Score™ provides a unique measurement of risk across six key risk factors, each with multiple sub-factors and dozens of attributes to better assess a supplier's risk posture.



**Financial:** Assesses risk based on sixteen financial attributes using data collected from three of the top four global sources for public and private companies



**Restrictions:** Based on twenty three (and growing) global sanctions lists for trade and financial restrictions, national security, and human rights violations



**ESG:** Includes more than forty attributes assessed at both the entity and location level to provide a balanced approach to environmental, social and governance risk



**Operational:** Based on the location of the entity and its susceptibility to climate and weather-related events, natural and man-made disasters, with an emphasis on the ability to recover quickly



**Geopolitical:** Covers two dozen attributes that assess international disputes and potential conflict, political stability, terrorist activity, political and civil rights, unemployment and education levels



**Cyber:** Assesses cyber security and hygiene practices, as well as governmental Internet/Telecom interference, regulations and data protection policies

This risk data is continuously monitored and updated, ensuring that procurement teams are working with the most current and accurate risk intelligence when making sourcing decisions.

Strategic sourcing is a combination of delivering supplier value against corporate objectives. Whether you are focusing on balancing cost and quality with supply chain resilience, corporate goals for environmental sustainability and human rights, cyber security, regulatory compliance, or a supplier's financial strength to withstand a recession, Interos can provide you with the supplier risk intelligence you need to build a stronger supplier network.

## With Interos, I can quickly answer:

- Should I even engage with this potential supplier due to their risk posture?
- Which of these suppliers poses the least risk to my business?
- What types of risk questions should I ask in this RFP?
- Are any of these suppliers or their sub-tier suppliers on a restrictions or sanctions list?
- Are there any risk-focused contract terms or obligations that I should negotiate with this supplier?

## About Interos

Interos is the operational resilience company — reinventing how companies manage their supply chains and business relationships — through our breakthrough SaaS platform that uses artificial intelligence to model and transform the ecosystems of complex businesses into a living global map, down to any single supplier, anywhere.

For more information:  
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